



**UNIVERSITY OF CENTRAL FLORIDA**

**VENTURE LAB**

*is pleased to present*

*the POWER of*  
**angel**  
*Investing*

**ANGEL INVESTING – An Overview**

**October 25<sup>th</sup> , 2007**  
**7:30 a.m. – 6:00 p.m.**

**Rollins College**  
**Crummer School of Business Building**  
**1000 Holt Avenue**  
**Winter Park, Florida 32789**

**A program of**

Ewing Marion

**KAUFFMAN**  
Foundation

**Presented by**



**ANGEL CAPITAL**  
EDUCATION FOUNDATION

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## **A Seminar On Angel Investing**

**Angel Investing – An Overview** is designed to provide a comprehensive overview of angel investing. In order to provide adequate opportunities for interacting with the experts and other participants, registration will be limited to 35 individuals.

### **Who Should Attend?**

- High net-worth individuals with executive business experience who now have the time and interest in investing in early stage companies.
- Investors who are interested in learning more about the specifics of angel investing.
- Successful entrepreneurs who have exited their businesses and have interest in staying involved in early stage companies.
- Entrepreneurial support professionals, university faculty, and policy makers who are preparing their client entrepreneurs for the angel investing process.

### **What Subjects are Covered in This Curriculum?**

- Finding angel opportunities that are right for you
- Investment goals and portfolio strategies
- Local deal sourcing
- Due diligence
- Structuring the deal/term sheets
- Valuing start-up companies
- Monitoring angel investments
- The post-investment relationships between angels and start-up companies
- What to do when things go wrong
- Angels as advisors – bringing more than money to investments

### **Who is the Faculty for This Angel Seminar?**

This seminar features local experts in high growth ventures and early stage investing opportunities, including seasoned angel investors with diverse investment experience, tax and legal experts, and angel-financed entrepreneurs. They will be led by **Lead Instructor John May**.

John May is the founder and managing partner of New Vantage Group, a Vienna, Virginia-based firm that creates innovative channels to direct private equity into early-stage companies. He is an authority on “angel” investors. New Vantage Group administers four regional angel groups—the Dinner Club, eMedia Club, the Washington Dinner Club, and the newly formed Active Angel Investors and has joint ventures with WomenAngels.net and the CEO Club. John is a co-author of *Every Business Needs an Angel* (Crown Business: 2001) and in 2003, he co-edited the book and multimedia CD entitled *State of the Art: An Executive Briefing on Cutting-Edge Practices in American Angel Investing* (Darden Publishing: 2003).

John is chairman of the Angel Capital Association and a board member of the Mid-Atlantic Venture Association, Mindshare, and the Conservation International's Verde Fund. In the fall of 2002, the Batten Institute at the University of Virginia's Darden School of Business appointed John as a "Batten Fellow" and in January 2004, he became the part-time director, Northern Virginia Initiative of the Darden Graduate School of Business Administration, University of Virginia and a UVA faculty member.

### **What is the Cost to Attend This Seminar?**

The registration fee for this seminar is \$250. Registration is limited to 35 participants.

### **How Do I Sign Up for This Seminar?**

Participants may register by calling the UCF Venture Lab at (407)823-1442. You can also register by emailing the following registration information to Kirstie Chadwick at [kchadwick@bus.ucf.edu](mailto:kchadwick@bus.ucf.edu). Please state in your email that you meet the accredited investor criteria as defined below.

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### **Angel Investing – An Overview Seminar - Registration Form**

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**Email:** \_\_\_\_\_

By submitting this registration I certify that I am an accredited investor as defined by the SEC's Rule 501 of Regulation D. This means that I qualify as an accredited investor because I meet one or more of the following criteria:

1. I have an individual net worth, or joint net worth with my spouse, that exceeds \$1 million at the time of the purchase;

2. I have earned income exceeding \$200,000 in each of the two most recent years or joint income with a spouse exceeding \$300,000 for those years and a reasonable expectation of the same income level in the current year

Please charge my credit card the amount of: \_\_\_\_\_

\_\_\_ Master Card    \_\_\_ VISA    \_\_\_ American Express

Account Number: \_\_\_\_\_

Expires: \_\_\_\_\_